



## MCAA27

March 7–11, 2027  
Marriott Marquis San Diego Marina  
San Diego, CA

### MCAA

1385 Piccard Dr., Rockville, MD 20850  
301 869 5800 | mcaa.org

## WEDNESDAY, MARCH 18

7:00 A.M. – 5:00 P.M.	MCAA Registration & Information Center	Pinnacle Peak 3
7:00 A.M. – 9:00 A.M.	Awards of Excellence Breakfast Featuring Inky Johnson	Grand Canyon Ballroom
	SPONSORED BY MILWAUKEE TOOL	
6:45 A.M.	Doors Open	
9:00 A.M. – 1:00 P.M.	Political Action Committee Fundraiser	Pinnacle Peak Foyer
9:00 A.M. – 9:30 A.M.	Refreshment Break	Ballroom Foyer
	SPONSORED BY DEWALT INDUSTRIAL TOOL COMPANY	
9:00 A.M. – 3:00 P.M.	Student Chapter Connection Corner	Grand Saguaro Ballroom Foyer
	SPONSORED BY VIEGA	
9:15 A.M. – 10:45 A.M.	Education Seminars	
	Featured Speaker: The Power of Leaving Your Comfort Zone	Grand Sonoran Ballroom E - G
	Michael Easter	
	SPONSORED BY REECE	
	State of AI	Grand Sonoran Ballroom A - D
	Chris Carr	
	The Data Center Explosion: What's Fueling It and What's the Impact?	Grand Sonoran Ballroom H - K
	Tom Doig, Rick Gopffarth, Chris Madello, Patrick Miller & Adam Snavelly	
11:00 A.M. – 3:00 P.M.	MCAA Hub: Events & Education	Pinnacle Peak 1
11:00 A.M. – 12:30 P.M.	Education Seminars	
	Business Succession & Exit Planning	Grand Sonoran Ballroom A - D
	Kevin Clift, Matt Sheldahl & Les Williams	
	Game On - The Future Winner's Circle for Your Company	Grand Sonoran Ballroom H - K
	Facilitated by Andrew Palcan, Chair, MCAA Career Development Committee	
	Intro to AI for Mechanical Contractors	Wildflower Ballroom
	Chris Carr / Class is limited to 50 participants. Pre-registration required.	
	Technology and Fabrication Roundtable: Lessons Learned from Contractors	Desert Suites 4 - 6
	Sean McGuire & Jeff Elwell	
12:45 P.M. – 2:00 P.M.	Fabrication Committee Lunch & Meeting	Botanical Boardroom
12:45 P.M. – 2:00 P.M.	Executive Committee and Past Presidents Lunch & Meeting	Desert Suites 3 - 5
12:45 P.M. – 2:00 P.M.	WiMI Committee Lunch & Meeting	Tia Carmen Agave Room
2:15 P.M. – 4:15 P.M.	Student Chapter Competition Consultations	Desert Suites 4 - 6
4:00 P.M. – 6:00 P.M.	Closing Reception	Ballroom Lawn
	SPONSORED BY MILWAUKEE TOOL	
6:30 P.M. – 8:00 P.M.	Closing Dinner	Grand Sonoran Ballroom & Grand Saguaro Ballroom
	BEVERAGES SPONSORED BY DAIKIN GROUP	
	DINNER SPONSORED BY WATTS WATER TECHNOLOGIES	
8:30 P.M. – 9:30 P.M.	Lady A in Concert	Grand Canyon Ballroom
	BEVERAGES SPONSORED BY DAIKIN GROUP	

## THURSDAY, MARCH 19

7:00 A.M. – 11:00 A.M.	MCAA Registration & Information Center	Pinnacle Peak 3
7:00 A.M. – 9:00 A.M.	Student Chapter Connection Corner	Grand Saguaro Ballroom Foyer
	SPONSORED BY VIEGA	
7:30 A.M. – 8:00 A.M.	Annual Business Meeting	Desert Suites 3 - 5
8:00 A.M. – 8:45 A.M.	Closing Breakfast	Grand Sonoran Ballroom
	SPONSORED BY MUELLER INDUSTRIES	
9:00 A.M. – 10:30 A.M.	Closing General Session & Changing of the Guard Featuring Ken Schmidt	Grand Canyon Ballroom
	Doors Open	
11:00 A.M. – 11:30 A.M.	MCAA Board of Directors Closing Meeting	Wildflower Ballroom A & B
11:00 A.M. – 11:30 A.M.	MCAA Board and Past Presidents Partners Reception	Wildflower Ballroom C

## MCAA HUB: EVENTS & EDUCATION

PINNACLE PEAK 1

SUNDAY, MARCH 15 | 11:00 A.M. – 3:00 P.M.

MONDAY, MARCH 16 | 11:00 A.M. – 3:00 P.M.

TUESDAY, MARCH 17 | 11:00 A.M. – 3:00 P.M.

WEDNESDAY, MARCH 18 | 11:00 A.M. – 3:00 P.M.

Visit the **MCAA Hub: Events & Education** to connect with MCAA Program Directors throughout the week. Our team is ready to answer your questions about specific programs, resources and opportunities. Whether you're interested in exploring MCAA's diverse educational offerings or learning how to get more involved, stop by and let us guide you!



MCAA<sup>26</sup>  
**BEYOND THE HORIZON**  
JW Marriott Phoenix, Arizona | March 15-19

PROGRAM AT A GLANCE SPONSORED BY





**FRIDAY, MARCH 13**

5:30 P.M. – 6:30 P.M.	MCAA Board of Directors, Past Presidents & Invited Guests Reception	Tia Carmen Fire Pits
6:30 P.M. – 8:30 P.M.	MCAA Board of Directors, Past Presidents & Invited Guests Dinner	Tia Carmen
8:30 P.M.	MCAA Board of Directors, Past Presidents & Invited Guests Dessert & After Glow	Tia Carmen Fire Pits

**SATURDAY, MARCH 14**

7:00 A.M. – 8:00 A.M.	MCAA Board of Directors Breakfast	Wildflower Ballroom A
8:00 A.M. – 12:00 P.M.	MCAA Board of Directors Meeting	Wildflower Ballroom B & C
9:00 A.M. – 12:00 P.M.	MCAA Board of Directors, Past Presidents and Invited Guests Partners' Breakfast & Activity	Grand Sonoran Ballroom E & F
12:15 P.M. – 1:30 P.M.	MCAA Board of Directors Lunch with Allied National Associations	Wildflower Terrace
<b>1:00 P.M. – 6:00 P.M.</b>	<b>MCAA Registration &amp; Information Center</b>	Pinnacle Peak 3
1:00 P.M. – 6:00 P.M.	MCAA Sports Desk (Golf Pairings, Fun Run/Walk, Pickleball)	Pinnacle Peak 1
1:00 P.M. – 6:00 P.M.	Political Action Committee Fundraiser	Pinnacle Peak Foyer
2:30 P.M. – 4:00 P.M.	MCAA Executive Committee Meeting with Local Association Executives & Presidents Moderated by Steve Thomas	Grand Sonoran Ballroom A - D

**SUNDAY, MARCH 15**

<b>6:30 A.M. – 7:00 P.M.</b>	<b>MCAA Registration &amp; Information Center</b>	Pinnacle Peak 3
<b>7:00 A.M. – 1:00 P.M.</b>	<b>Annual Golf Tournament</b> <i>SPONSORED BY VICTAULIC &amp; CARRIER CORPORATION</i>	Wildfire Golf Club
7:00 A.M. – 7:45 A.M.	Continental Breakfast	
7:00 A.M.	Shotgun Start	
<b>7:00 A.M. – 12:00 P.M.</b>	<b>5th Annual Pickleball Tournament</b> <i>SPONSORED BY NIBCO INC.</i>	JW Marriott Pickleball Courts
7:00 A.M. – 8:00 A.M.	Breakfast & Check-In	
8:00 A.M. – 11:00 A.M.	Pickleball Tournament	
11:30 A.M. – 12:00 P.M.	Awards & Photos	
<b>7:00 A.M. – 10:30 A.M.</b>	<b>Annual 5K Fun Run &amp; 1-Mile Walk</b> <i>SPONSORED BY ASC ENGINEERED SOLUTIONS</i>	Sunset Lawn
7:00 A.M. – 8:45 A.M.	Breakfast, Photos, Registration, Waivers & Bib Collection	
8:30 A.M. – 8:55 A.M.	Safety Announcement & Warm-Up	
9:00 A.M.	Shotgun Start	
9:15 A.M. – 10:00 A.M.	Post-Race Refreshments	
10:30 A.M.	Event Concludes	
9:00 A.M. – 3:00 P.M.	Student Chapter Connection Corner <i>SPONSORED BY VIEGA</i>	Grand Saguaro Foyer
10:00 A.M. – 6:00 P.M.	Political Action Committee Fundraiser	Pinnacle Peak Foyer
<b>11:00 A.M. – 3:00 P.M.</b>	<b>MCAA Hub: Events &amp; Education</b>	Pinnacle Peak 1
1:30 P.M. – 2:30 P.M.	Career Development Committee Meeting	Desert Suites 3 - 5
3:30 P.M. – 9:00 P.M.	Headshots with Townsend	Pinnacle Peak Foyer
3:30 P.M. – 4:30 P.M.	Faculty/Industry Advisor + Student Chapter President Meeting <i>SPONSORED BY VIEGA</i>	Wildflower Ballroom
3:30 P.M. – 4:30 P.M.	First Time Convention Attendee Reception	Sunset Lawn
5:00 P.M. – 6:15 P.M.	Student Chapter Orientation <i>SPONSORED BY VIEGA</i>	Wildflower Ballroom
<b>6:30 P.M. – 9:00 P.M.</b>	<b>Opening Party</b> <i>BEVERAGES SPONSORED BY PROCORE</i> <i>DINNER SPONSORED BY GF UPONOR</i> <i>SOUVENIR PHOTOS SPONSORED BY EVAPCO, INC.</i>	Grand Canyon Ballroom

**MONDAY, MARCH 16**

7:00 A.M. – 5:00 P.M.	<b>MCAA Registration &amp; Information Center</b>	Pinnacle Peak 3
7:00 A.M. – 3:00 P.M.	Student Chapter Connection Corner	Grand Saguaro Foyer
	<i>SPONSORED BY VIEGA</i>	
7:00 A.M. – 7:45 A.M.	<b>Opening Breakfast</b>	Grand Sonoran Ballroom
	<i>SPONSORED BY ZURN ELKAY WATER SOLUTIONS</i>	
8:00 A.M. – 10:15 A.M.	<b>Opening General Session Featuring President Brian Hughes, UA General President Mark McManus and Drew Brees</b>	Grand Canyon Ballroom
7:45 A.M.	Doors Open	
10:00 A.M. – 10:30 A.M.	Refreshment Break	Ballroom Foyer
	<i>SPONSORED BY TRANE</i>	
10:15 A.M. – 4:00 P.M.	Headshots with Townsend	Pinnacle Peak Foyer
10:30 A.M. – 5:00 P.M.	Political Action Committee Fundraiser	Pinnacle Peak Foyer
10:30 A.M. – 12:00 P.M.	<b>Education Seminars</b>	
	Featured Speaker: Boots on the Ground	Grand Sonoran Ballroom E - G
	<i>Rorke Denver</i>	
	Beyond the Horizon: Shaping the Next Era of Mechanical Contracting	Grand Sonoran Ballroom A - D
	<i>Robert Beck, Curtis Harbour, Brian Helm &amp; Mark Rogers</i>	
	Why Aren't Your Sales People Closing More Deals?	Grand Sonoran Ballroom H - K
	<i>Jorge Chavez</i>	
	Working Through the Aftermath of a Fatality or Extreme Injury on the Job Site	Wildflower Ballroom
	<i>Don Campbell</i>	
11:00 A.M. – 3:00 P.M.	<b>MCAA Hub: Events &amp; Education</b>	Pinnacle Peak 1
12:10 P.M. – 1:15 P.M.	<b>Lunch Featuring Zack Kass</b>	Grand Canyon Ballroom
	<i>SPONSORED BY SLOAN</i>	
12:05 P.M.	Doors Open	
12:15 P.M. – 1:15 P.M.	PCA Board Lunch & Meeting	President's Board Room
12:15 P.M. – 1:15 P.M.	Industry Funds Committee Lunch & Meeting	Chairman's Board Room
12:15 P.M. – 1:15 P.M.	Student Chapter, Faculty & Industry Advisors Lunch & Meeting	Sunset Lawn
	<i>SPONSORED BY VIEGA</i>	
1:00 P.M. – 1:30 P.M.	Refreshment Break	Ballroom Foyer
	<i>SPONSORED BY TRANE</i>	
1:30 P.M. – 3:00 P.M.	<b>Education Seminars</b>	
	Featured Speaker: Beyond the Horizon	Grand Sonoran Ballroom E - G
	<i>Mark Matteson</i>	
	Continuous Improvement: Enhancing Business Efficiency and Minimizing Waste	Grand Sonoran Ballroom A - D
	<i>Chris Cornick, Kit Fransen, Alan Gasvoda, Chris Hutchings, Trey Kukwa, Jack Murphy &amp; Jon Sillerud</i>	
	Career Path Mapping	Grand Sonoran Ballroom H - K
	<i>Stephane McShane</i>	
	Importance of ITR Economics Outlook for 2026 and Early 2027	Wildflower Ballroom
	<i>Taylor St. Germain</i>	
	<i>SPONSORED BY BALTIMORE AIRCOIL COMPANY</i>	
3:00 P.M. – 4:00 P.M.	Advanced Leadership Institute Graduates Reception	Wildflower Ballroom Terrace
3:00 P.M. – 4:00 P.M.	Women in the Mechanical Industry Reception	Botanical Garden
EVENING	Open for Private Events - Local Association Functions	

**TUESDAY, MARCH 17**

7:00 A.M. – 5:00 P.M.	<b>MCAA Registration &amp; Information Center</b>	Pinnacle Peak 3
7:00 A.M. – 3:00 P.M.	Headshots with Townsend	Pinnacle Peak Foyer
7:00 A.M. – 3:00 P.M.	Political Action Committee Fundraiser	Pinnacle Peak Foyer
<b>7:00 A.M. – 10:00 A.M.</b>	<b>Annual Manufacturer/Supplier Council Exhibit</b>	Grand Saguaro Ballroom
7:00 A.M. – 10:00 A.M.	“Hire Me” Job Fair at the Manufacturer/Supplier Council Exhibit	Grand Saguaro Ballroom Foyer
	<i>SPONSORED BY VIEGA</i>	
9:00 A.M. – 10:00 A.M.	Association Executives Council Business Meeting	Wildflower Ballroom A
10:00 A.M. – 3:00 P.M.	Student Chapter Connection Corner	Grand Saguaro Ballroom Foyer
	<i>SPONSORED BY VIEGA</i>	
<b>10:00 A.M. – 11:15 A.M.</b>	<b>Brunch Featuring Michael Massimino</b>	Grand Canyon Ballroom
	<i>SPONSORED BY FERGUSON</i>	
9:45 A.M.	Doors Open	
<b>11:00 A.M. – 3:00 P.M.</b>	<b>MCAA Hub: Events &amp; Education</b>	Pinnacle Peak 1
11:30 A.M. – 12:30 P.M.	Lunch & Learn: The Presentation Transformation <i>Gerry Sandusky</i>	Grand Sonoran Ballroom E - G
	<i>SPONSORED BY WOMEN IN THE MECHANICAL INDUSTRY</i>	
11:30 A.M. – 12:30 P.M.	Lunch & Learn: PFAS and Plumbing: What Contractors Need to Know Now – <i>Adrienne Bennett, Scott Nielsen &amp; Michael Wallenstein</i>	Grand Sonoran Ballroom A - D
	<i>SPONSORED BY PLUMBING CONTRACTORS OF AMERICA</i>	
11:30 A.M. – 12:30 P.M.	Lunch & Learn: The Real Cost of a Service Hour: Uncovering the True Cost of Service <i>David Geith</i>	Grand Sonoran Ballroom H - K
	<i>SPONSORED BY MECHANICAL SERVICE CONTRACTORS OF AMERICA</i>	
11:45 A.M. – 12:45 P.M.	Manufacturer/Supplier Council Annual Meeting & Lunch	Wildflower Ballroom B & C
12:30 P.M. – 4:00 P.M.	Nominating Committee Meeting	Chairman's Board Room
1:00 P.M. – 1:30 P.M.	Refreshment Break	Ballroom Foyer
	<i>SPONSORED BY DEWALT INDUSTRIAL TOOL COMPANY</i>	
<b>1:30 P.M. – 3:30 P.M.</b>	<b>Student Chapter Competition</b>	Grand Canyon Ballroom
<b>EVENING</b>	Open for Private Events - Manufacturer/Supplier Functions	

