

Practical Applications of Artificial Intelligence Jeff Sample, Jake Olsen and Sean McGuire

Wednesday, March 5th 9:15 a.m. – 10:45 a.m.

Please let us know what you thought of this session



SEMINAR HANDOUTS SPONSORED BY:



MCAA25 -

Practical Applications of Artificial Intelligence

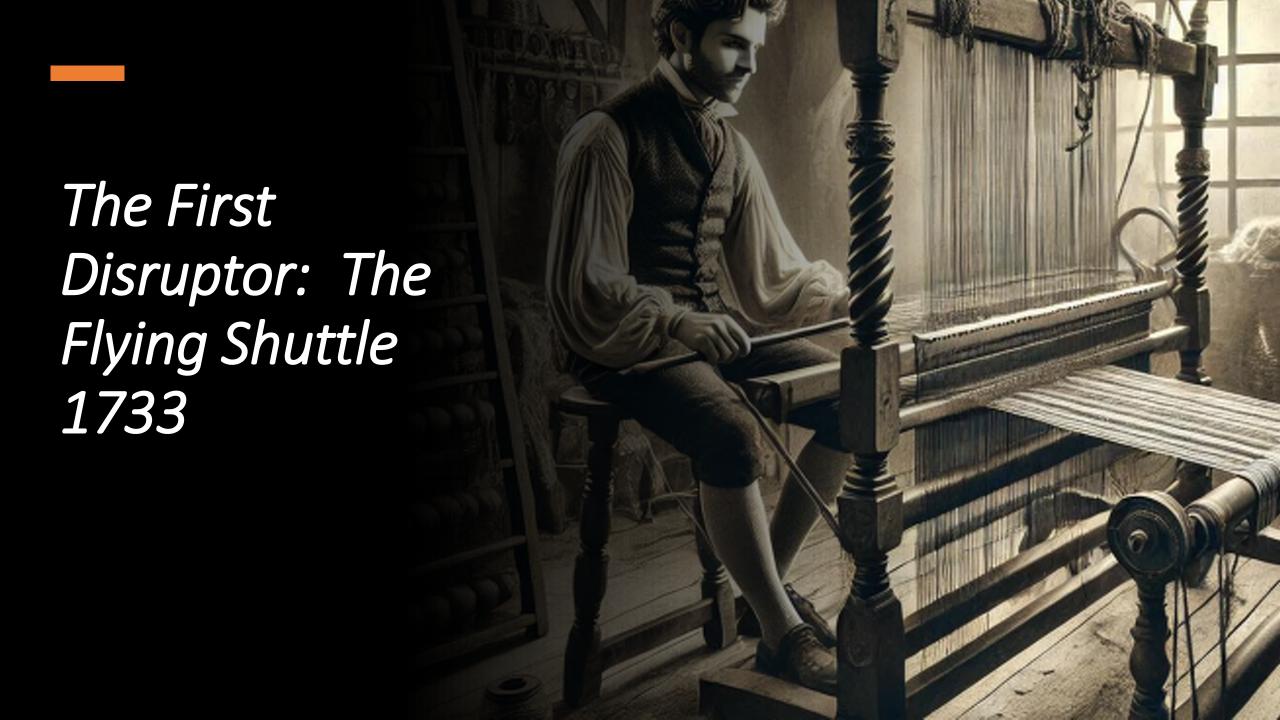


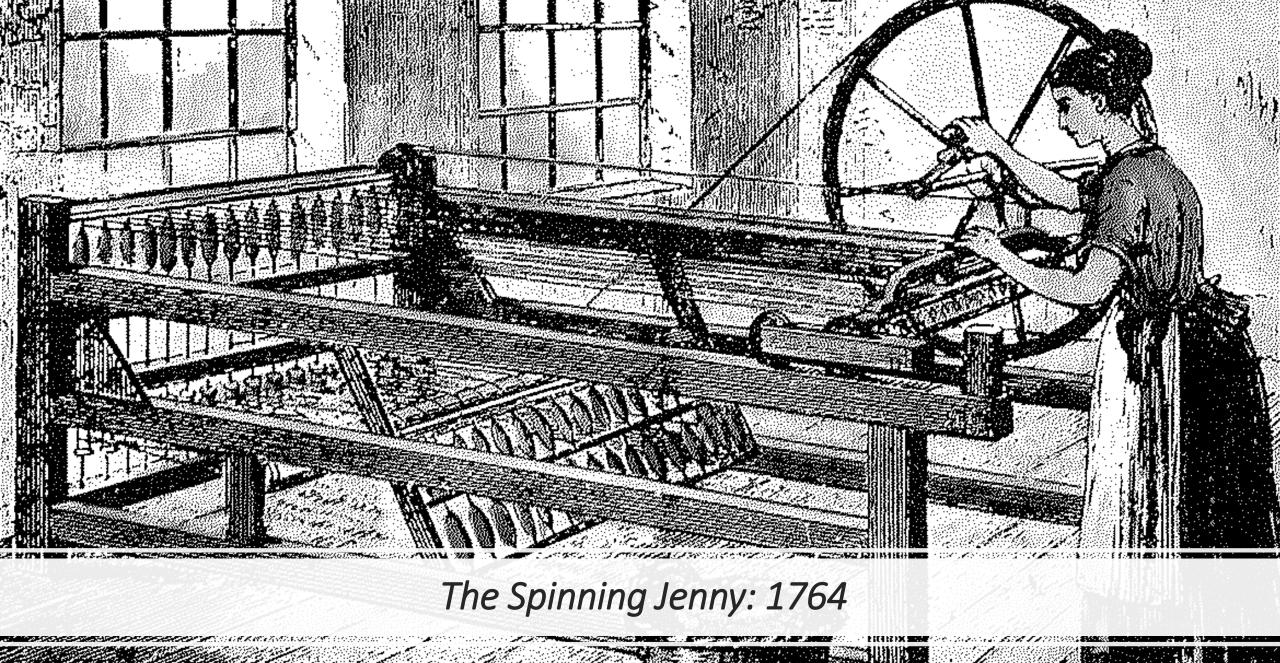












The Water Frame: 1769



Robert Owen

Technology is inevitable, but a skilled workforce is essential

Industrialization of The Textile Industry

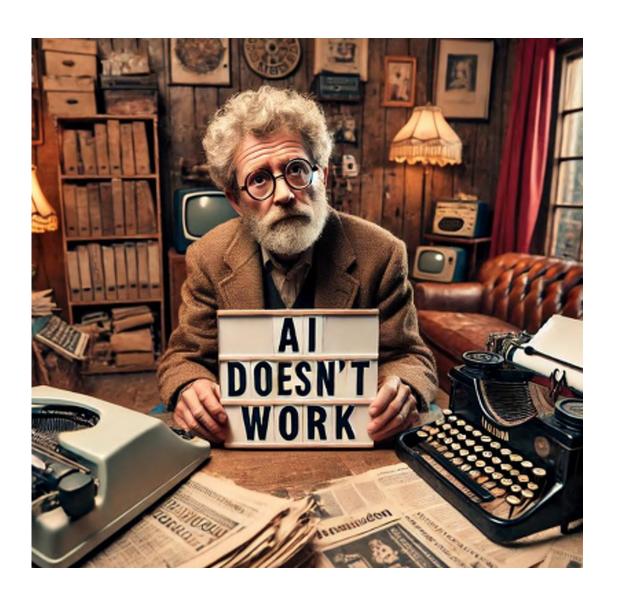
A Lesson in Innovation and Labor Relations

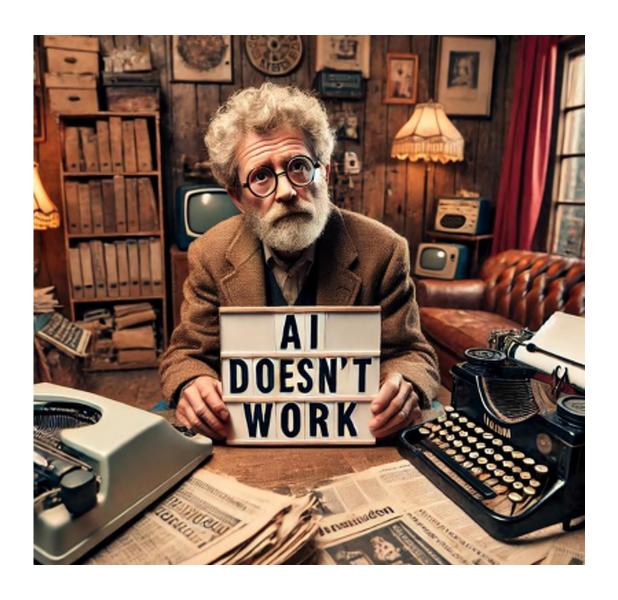


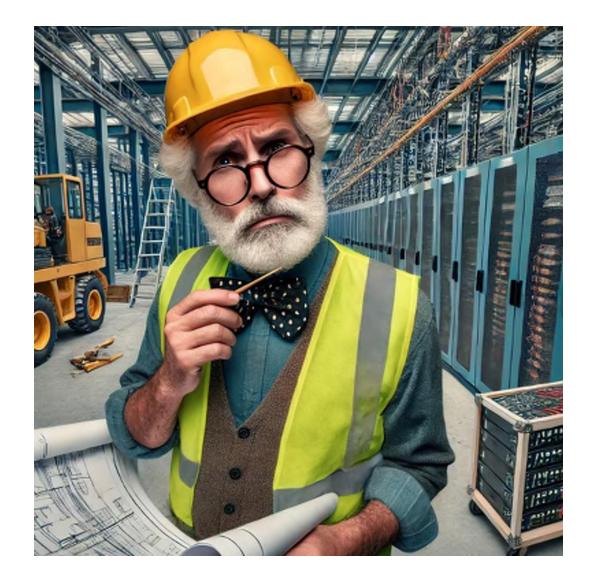
AI Won't put you out of Business, but a contractor using AI might

This is the digital photography moment for all of us

Don't be Kodak







It is the job of leaders in all types of business to ensure your employees are "Al Ready"

.... We are not an Al company, but we are a company augmented by Al









Grow 3x in revenue Increase headcount by 25%

Continue growth (+11%)
Stop hiring engineers

Continue growth (22%)
Reduce headcount



"The industrial companies went through the lean revolution, where they got significantly more profitable and efficient through embracing lean

I see the AI productivity boom as the Lean Moment for knowledge workers"

Klarna's New Al Tool Does The Work Of 700 Customer Service Reps

Gene Marks Contributor @

I write about tech that impacts my small business and yours.







Mar 13, 2024, 01:00pm EDT

Updated Mar 13, 2024, 01:42pm EDT





Justin Sullivan/Getty Images

Al is Behind More Layoffs Than You Know

UPS lays off 12,000 managers as AI replaces jobs

Artificial intelligence allows UPS to fire 12,000 managers without ever having to rehire them. The company is also introducing other radical changes, such as requiring employees to be in the office five days a week.







Future of Jobs Report

2025

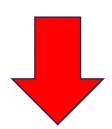
JANUARY 2025

"Delivery Drivers, Building Construction
Workers, Salespersons and Food Processing
Workers are also among the largest-growing
job types in the next five years."

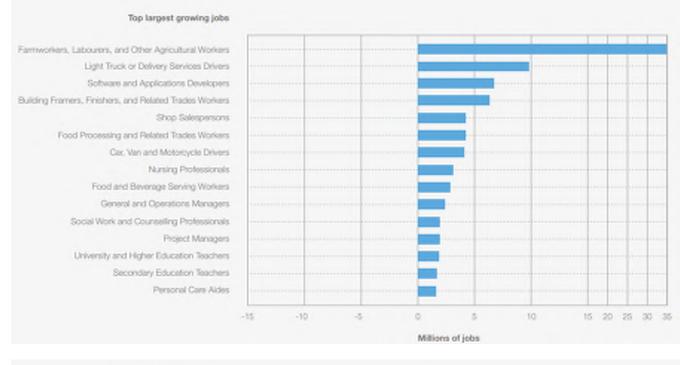


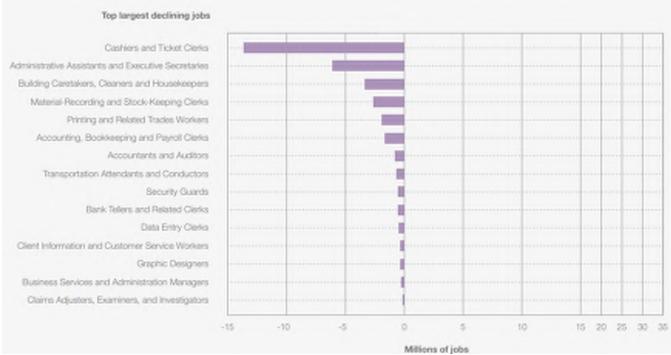


Building Trade Workers

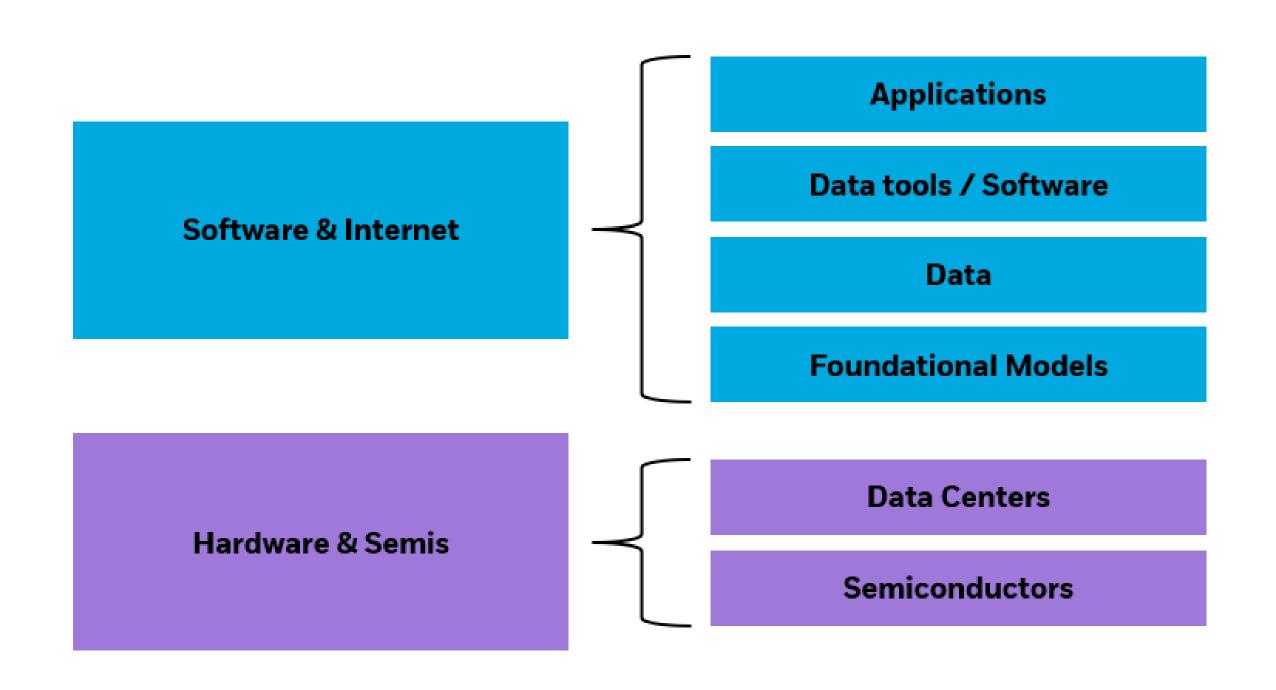


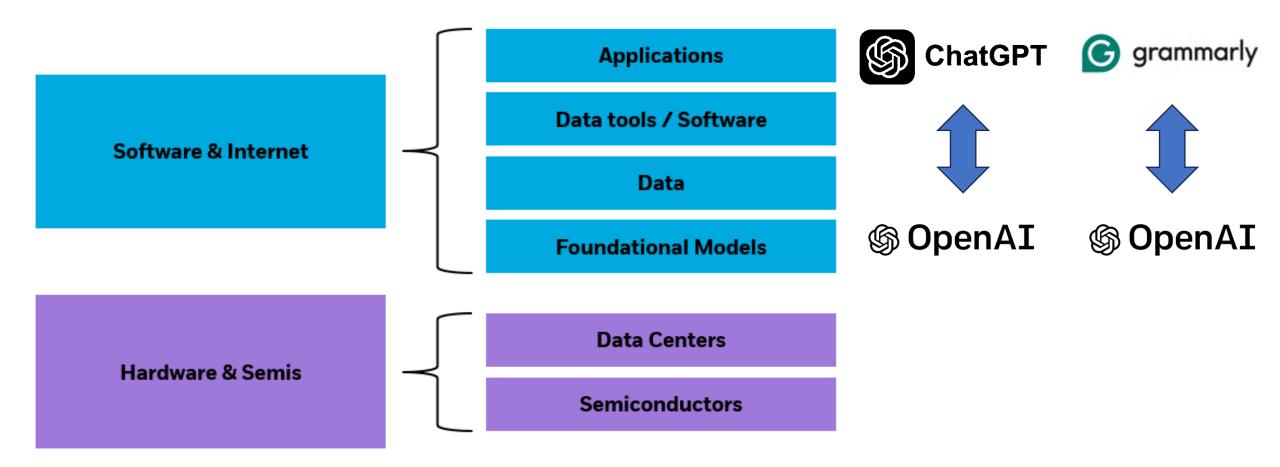
Admin Accounting Data Entry





Al Tech Stack





GPT (Base LLM)

Generative Pretrained Transformer



Reasoning Model

Generative Pretrained
Transformer – With Feedback
Loop



Reasoning + Real Time Web

Generative Pretrained
Transformer – with Feedback
Loop – and access to live data on
the web

GPT (Base LLM)

Generative Pretrained Transformer



Reasoning Model

Generative Pretrained
Transformer – With Feedback
Loop



Reasoning + Real Time Web

Generative Pretrained
Transformer – with Feedback
Loop – and access to live data on
the web



Creative writing Movie script

Hard Sciences

Coding
Mathematics
Physics

Industry Specific

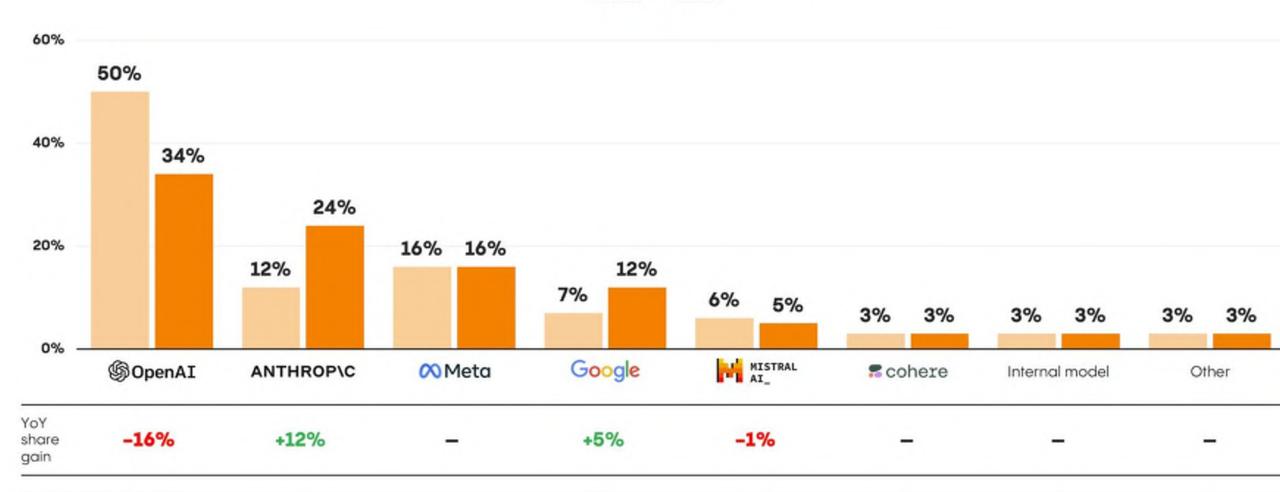
Accounting Legal Health

General Knowledge

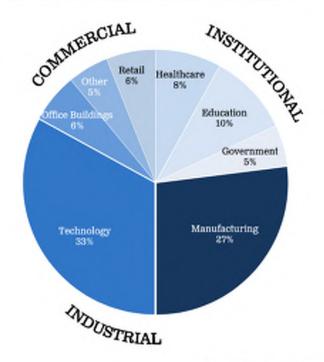
General Purpose Agents
Anything that is one the web

Market Share of LLMs: 2023 vs. 2024

2023 2024



MARKET SECTOR



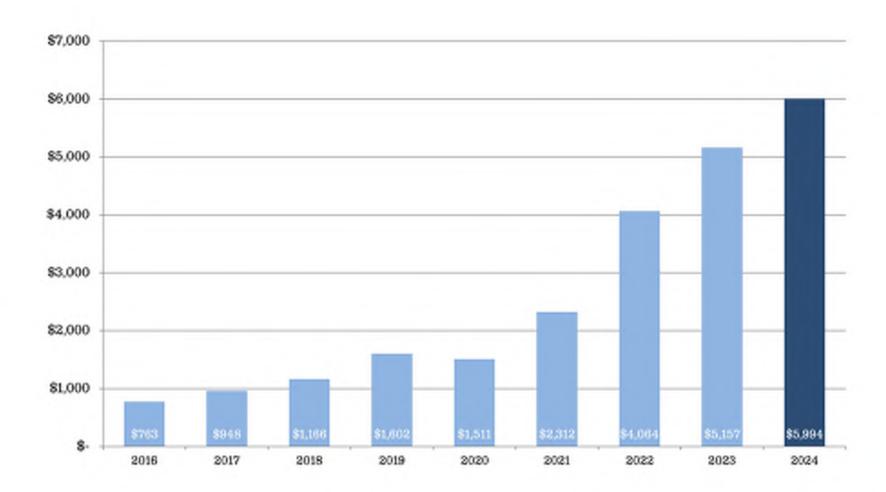


Strong Markets

- Technology Data Centers and Chip Manufacturing
- Life Sciences Pharmaceuticals
- Food Processing
- Manufacturing
- Healthcare
- EV Battery

BACKLOG

(\$ in millions)



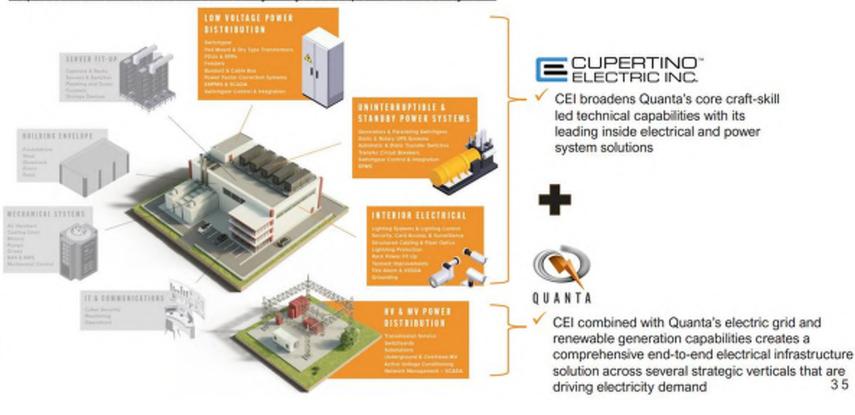


TECHNOLOGY INFRASTRUCTURE SOLUTIONS



The Combination of CEI and Quanta Provide Critical Path Data Center Electrical Solutions

Representative Mission Critical Facility Project Scope Performed by CEI:

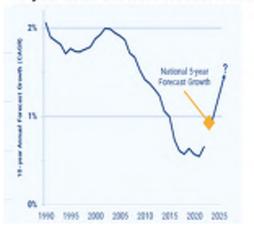


\$1.5B Acquisition = 9x EBITDA

5-year Nationwide Load Forecast



10-year Load Growth Forecast Trend



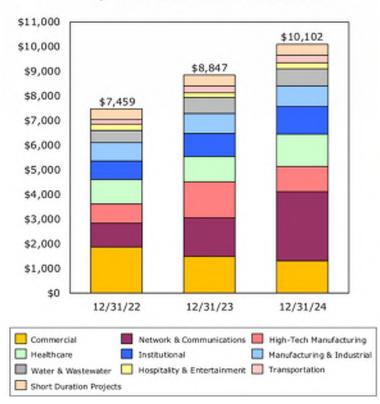
Mega Trends Underpinning Electricity Demand Growth

- Data center/GenAl infrastructure investment
- Reshoring of manufacturing incentivized by domestic content legislation

MARKET OUTLOOK - NETWORK & COMMUNICATIONS

CURRENT BACKLOG

By Market Sector (\$ Millions) (Unaudited)



DATA CENTERS

Demand across Mid-Atlantic, Pacific Northwest, Midwest, and the Southeast remains strong

- » Electrical Construction
- » Mechanical Construction

Buildout accelerated by recent developments in AI

CUSTOMER BASE

- » Technology Companies
- » Financial Firms
- » Co-locators
- » Government



"Average" Data Center Build % Ranges

Electrical Construction

30% - 50% *

Mechanical Construction

15% - 35% *

Fire Protection (Sprinkler Installation)

3% - 7%

* Includes purchase of major equipment



COMPLEMENTARY ALIGNMENT WITH COMPELLING INDUSTRY TAILWINDS

Data Centers & Connectivity Re-Shoring Re-Shoring Electrification & EV Value Chain Power Resilience Increased Power Requirements Al Accelerated Buildout, Retrofit, & Remodel Clients / End Users - Colocation Providers - Enterprise - Technology & Financial Companies - Government - Government - Cost-Saving Building Intentives Enhancing & Expansion Automation - Energy Transition & Expansion & Sustainable, Efficient, Cost-Saving Building Intentives Enhancing & Extending Growth - Equipment Replacement & Cost-Saving Building Intentives Enhancing & Extending Growth - Equipment Replacement & Celipment Replacement & Modernization - Colocation Providers - Enterprise - Technology & Financial Companies - Government - Computer & Electrical Charging Stations - Medical Devices - Medical Devices - Computer & Electronics - Construction Services - Construction Services - Construction Services - Construction Services - Construction Services - Building Services - Building Services - Building Services - Continuation - Continuation Services - Sustainable, Efficient, Cost-Saving Building Intentives Enhancing & Extending Growth - Cost-Saving Building Services - Colocation & Sustainable, Efficient, Cost-Saving Building Extending Growth - Cost-Saving Building Services - Expansion - Sustainable, Efficient, Cost-Saving Building Extending Services Expansion - Cotation & Expansion - Sustainable, Efficient, Cost-Saving Building Extending Growth - Cost-Saving Building Extending Growth - Expansion - Sustainable, Efficient, Cost-Saving Building Extending Growth - Expansion - Sustainable, Efficient, Cost-Saving Building Extending Growth - Expansion - Expansion - Sustainable, Efficient, Cost-Saving Building Extending Growth - Expansion - Expansion - Sustainable, Efficient, Cost-Saving Building Extending Growth - Equipment Replacement & Modernization - Energy Teamson - Energy Teamson - Sustainable, Efficient, Cost-Savi	MILLER BLECTHIC GOMPHAY	Miller Electric	Miller Electric	Miller Electric	Miller Electric	Miller Electric
Continued Demand Drivers **Continued Demand Drivers** **Increased Power Requirements** **A I Accelerated Buildout, Retrofit, & Remodel** **Ingers Automation** **Critical Supply Chain Resilience** **Construction & Expansion	€ EMCOR +	Building Services	Building Services	Industrial Services	Building Services	Building Services
& Connectivity Nearshoring EV Value Chain & Sustainability Tailwinds Continued Demand Drivers Continued Demand Providers Continued Demand Drivers Continued Demand Drivers Continued Demand Providers Continued Providers Continued Demand Providers Continued Demand Providers Continued Devices Providers Continued Providers C		Construction Services	Construction Services	Construction Services	Construction Services	Construction Services
**Continued Demand Drivers **Increased Power Requirements **AI Accelerated Buildout, Retrofit, & Remodel **Remodel **Critical Supply Chain Residence **Capacity Shifting & Expansion **Capacity Shifting & Equipment Replacement & Modernization **CHIPS and Science Act **Modernization **Inflation		Colocation ProvidersEnterpriseTechnology & Financial Companies	Manufacturing Pharmaceuticals Life Sciences Medical Devices Computer &	Manufacturing Electrical Charging Stations Large-Scale Solar Projects	Manufacturing, Institutional, & other Commercial Multisector Retrofit	Manufacturing R&D Facilities
		& Connectivity Continued Demand Drivers Increased Power Requirements AI Accelerated Buildout, 	 ✓ Critical Supply Chain Resilience ✓ Capacity Shifting & Expansion 	 ✓ Energy Transition & Expansion ✓ Renewable Buildout & Grid Modernization ✓ Large Scale Solar, Carbon Capture, & 	 Sustainability Sustainable, Efficient, Cost-Saving Building Initiatives Equipment Replacement & 	 ✓ Government Incentives Enhancing & Extending Growth ✓ CHIPS and Science Act ✓ Inflation



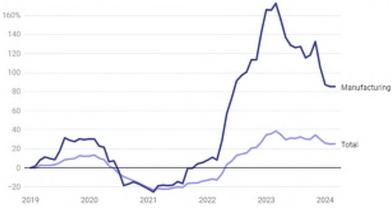
Manufacturing construction surges across US

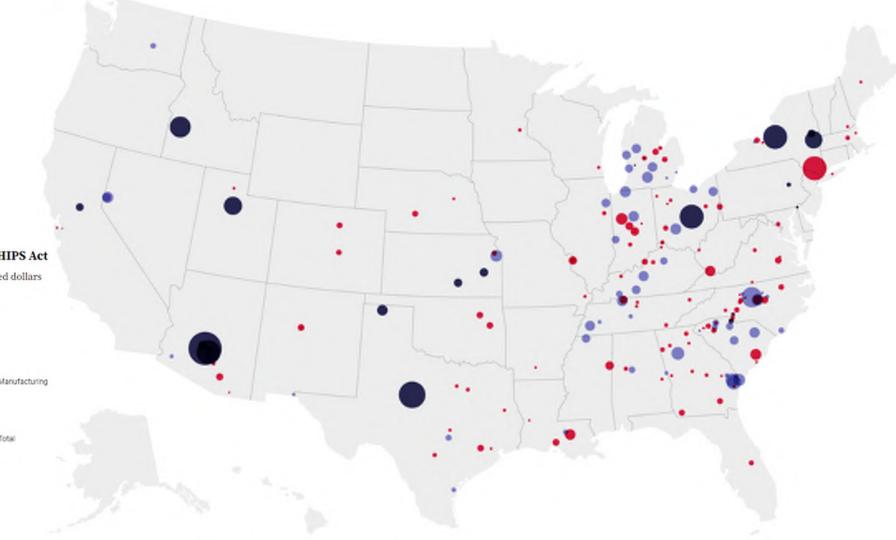
Top projects by value and location since August 2022

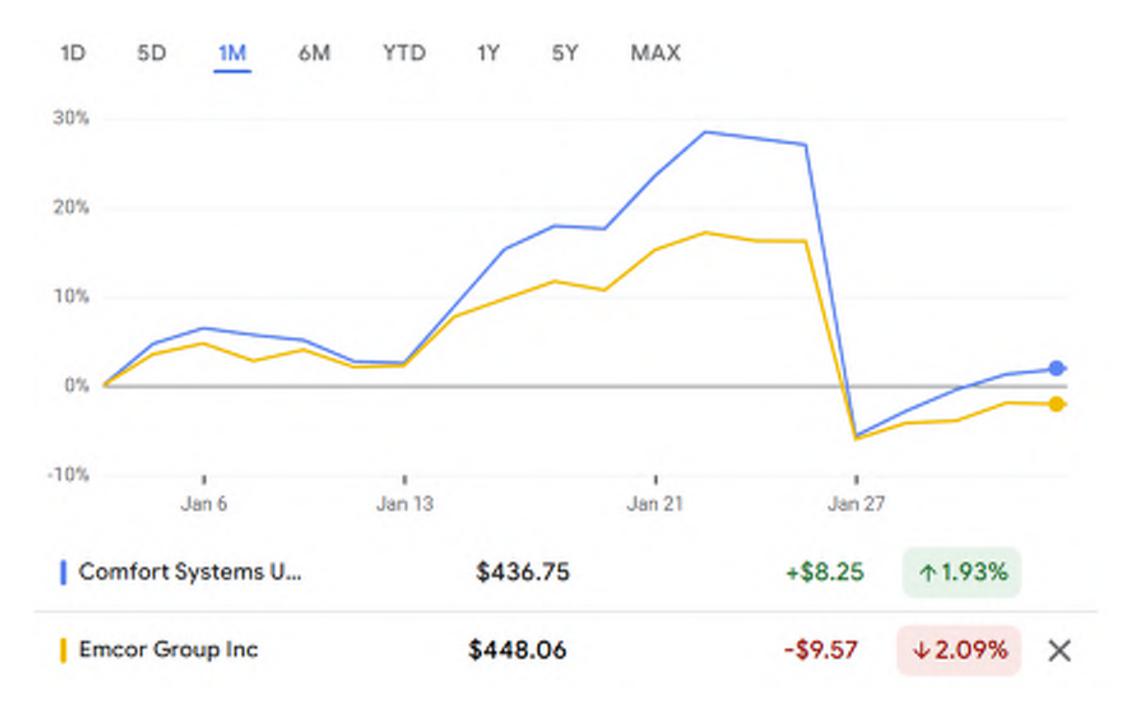


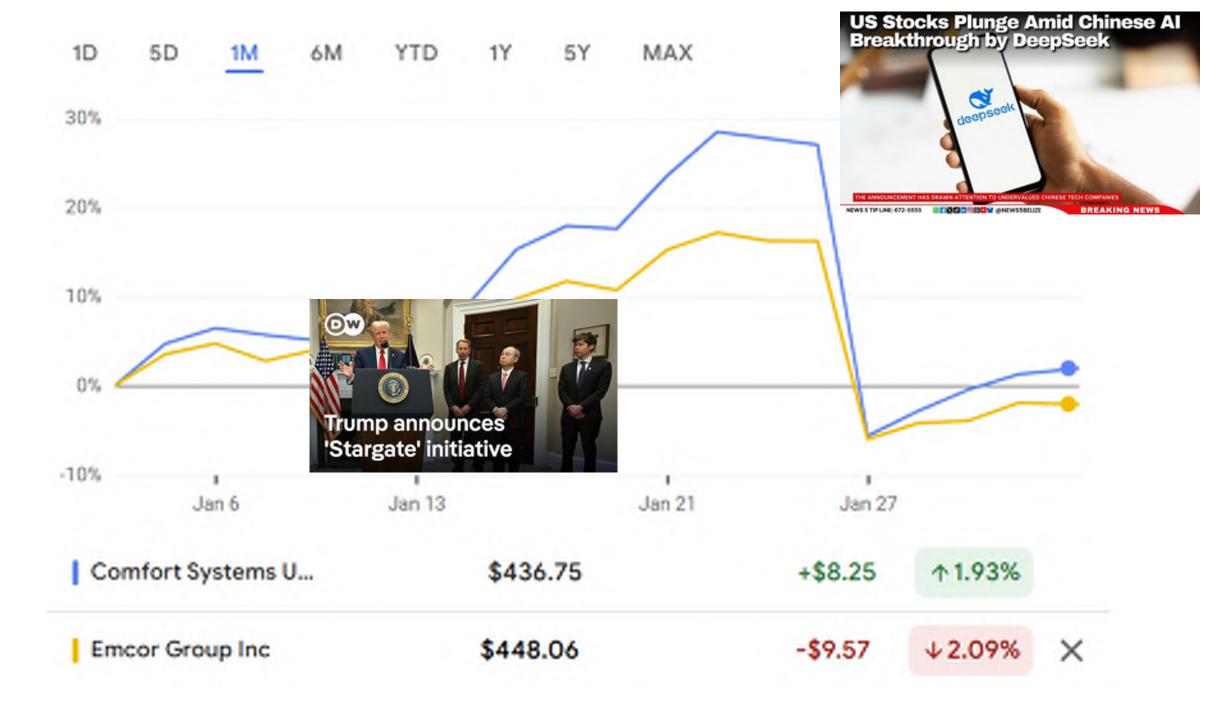
Manufacturing activity skyrockets on the heels of 2022's CHIPS Act

Percent change in construction starts since January 2019, seasonally adjusted dollars





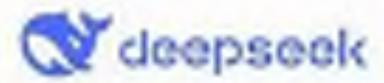






WORLD

WILL NEVER BE THE SAME AGAIN

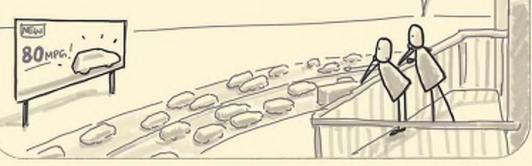




JEVON'S PARADOX

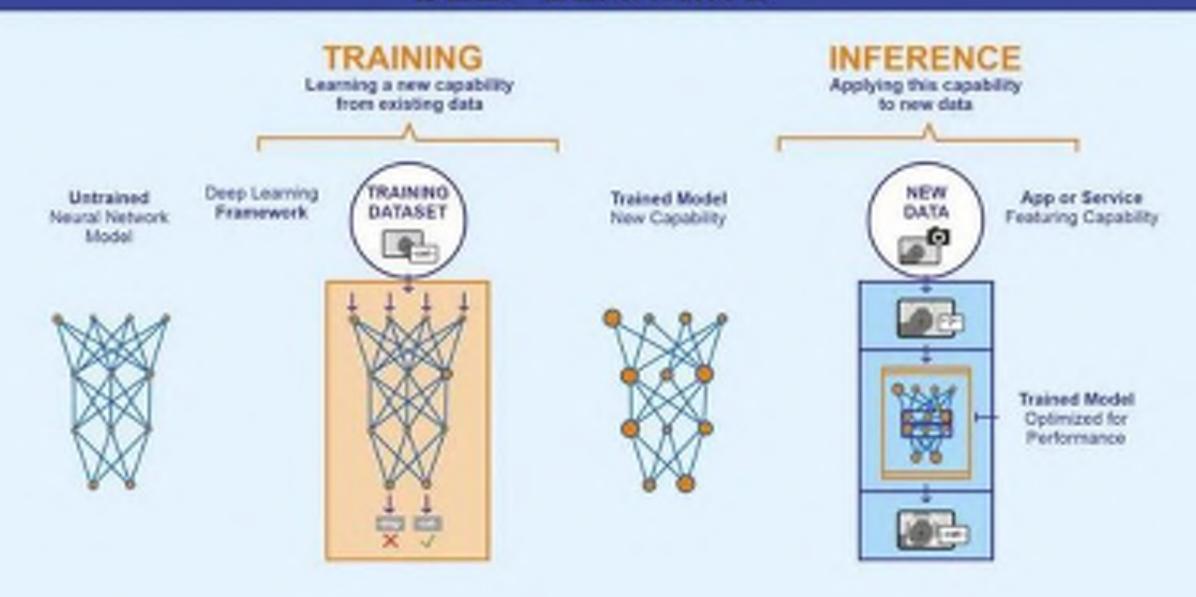
FUEL EFFICIENCY GAINS TEND TO INCREASE, NOT DECREASE, FUEL USE.

THESE NEW CARS ARE SO EFFICENT EVERYONE'S DRIVING EVERYWHERE THESE DAYS.



sketchplanations

DEEP LEARNING





US hyperscaler planning 20+ Edge data centers - report

Unnamed company planning modular rollout up to 10MW at each site

January 14, 2025 By: Dan Swinhoe P Have your say













One of the major hyperscalers is reportedly planning to roll out a fleet of Edge data centers across the US.

The Foundations newsletter this week said that the investment wing of a data center developer targeting hyperscalers plans to deploy ~20 Edge modular data centers across the US with an unnamed hyperscaler for "Al inferencing."

"We're building 20 pure Edge network data centers for a single tenant all across the country.

The purpose of those data centers is for Alinferencing," the company spokesperson told Foundations. They want to move it out of their large self-builds for redundancy and just for decreased latency. They're building anywhere from 5MW-10MW in standatone facilities all. across the country."



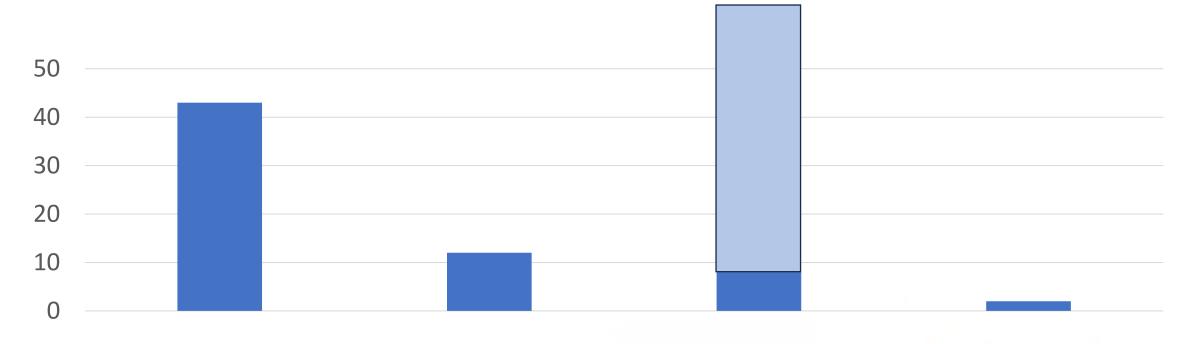
Off the shelf AI you can use today







Jake's average weekly usage









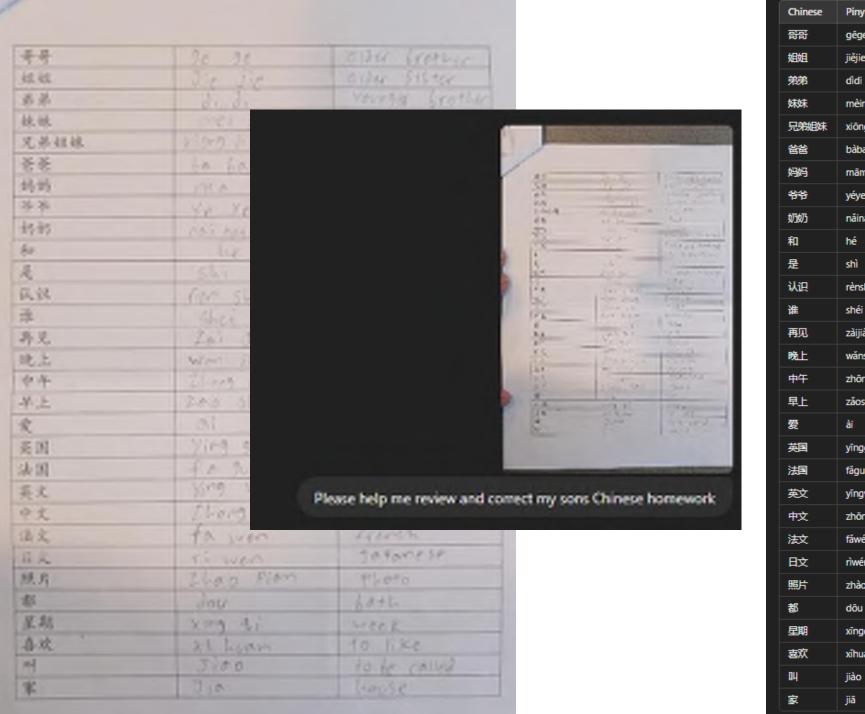


(G) ChatGPT

ChatGPT 4.5 Y

Model	0
GPT-4o	
Great for most questions	
GPT-40 with scheduled tasks (85%)	
Ask ChatGPT to follow up later	
GPT-4.5 RESEARCH PREVIEW	
Good for writing and exploring ideas	•
01	
Uses advanced reasoning	
o3-mini	
Fast at advanced reasoning	
o3-mini-high	
Great at coding and logic	
o1 pro mode	
Best at reasoning	
More models	>
Temporary chat	

국국	20 20	one bearing
ALC ALC	Jie 150	Biller Sister
8.8	3.3.	Veringer Grother
扶姚	DEL MEI	Marjer Sister
兄弟姐妹	\$ 500 in our mail	2.151/0%
중 중	ba ha	303
1616	170.0 170.0	From
**	VV 70	a couple (become
1515	755 Aug.	Marylana (Parenne)
\$o	Lig.	non training
A	'Skii	
EL 182	Com SU	to know some fatt
泽	el	Who
再见	Zai Jian	500) 1/2
NE.E	West Florid	Estating.
中华	2000 40	noon
Y.E	200 Shand	moliting
交	0.1	1046
美国	Vir4 550	U.K.
法国	FA 300	France
英文	5519 Upo	annigh.
中文	there were	5150×618
法文	fa sum	Lyarch
n.A.	Ti WEA	TOFORESE
然片	I has Plan	P1-010
#	Jou	60+6
K. 35	xma 4i	Week.
4.85	21 konn	10 11 Ke
14	3100	to be called
*	Dia	(lasse



Chinese	Pinyin	English	Notes/Corrections
部	gêge	older brother	Correct
姐姐	jiějie	older sister	Correct
弟弟	dîdi	younger brother	Correct
妹妹	mèimei	younger sister	Correct
兄弟姐妹	xiōngdî jiěmèi	siblings	Correct
爸爸	bàba	dad	Correct
妈妈	māma	mom	Correct
谷谷	yéye	grandpa (paternal)	Correct
奶奶	năinai	grandma (paternal)	Correct
和	hé	and	Correct meaning; commonly used to link nouns
是	shì	is/are	Correct
认识	rènshi	to know (someone)	Correct; implies familiarity/acquaintance
准	shéi (or shuí)	who	Correct
再见	zàijiàn	goodbye	Correct
晚上	wånshang	evening	Correct; "shang" is typically a neutral tone
中午	zhōngwǔ	noon	Correct
早上	zǎoshang	morning	Correct; "shang" is typically a neutral tone
爱	ài	love	Correct
類	yīngguó	U.K.	Correct
湛国	făguó	France	Correct
英文	yīngwén	English (language)	Correct
中文	zhōngwén	Chinese (language)	Correct
法文	făwén	French (language)	Correct
日文	rìwén	Japanese (language)	Correct
照片	zhàopiàn	photo	Correct
都	dõu	both/all	Correct
星期	xīngqī	week	Correct
喜欢	xihuan	to like	Correct; "huan" often pronounced with neutral tone
Щ	jiào	to be called	Correct
家	jiā	home/house	Correct

Attached is my son's xmas list. Please help me turn this into a table with the item listed in column 1, a generic description of that it is in column 2, and a link to amazon or other online shopping sources where I can buy the item in column 3.

34 mm firser board 1984

34 mm Empersonia Tres Toca

tech deck The Berries scare

tach Jeck SLY Grown Orrmfic

or DIEAN OUT-FITHERENES 1.30

NEW balance 2002R Steel WITE

Baggy Jeans from HAM

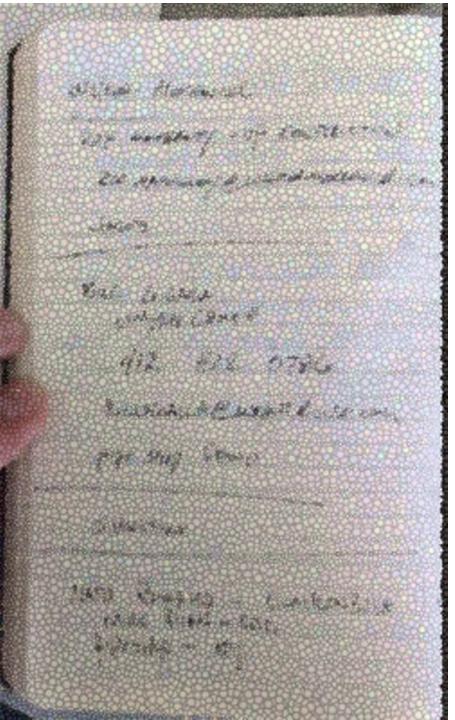
garres Skatp Pork

Thought about Christmas list organization for 8 seconds

Below is a table summarizing the items, a generic description, and example purchase links. The links are sample references from common online retailers; you may need to refine them to match specific styles or preferred retailers.

Item	Description	Example Online Link
P-Rep V2 Pro Performance 34mm Fingerboard "We Out Here"	34mm wooden fingerboard deck with performance trucks	Amazon - P-Rep Fingerboards
P-Rep V2 Pro Performance 34mm Fingerboard "Tres Taco"	34mm wooden fingerboard deck with performance trucks	Amazon - P-Rep Fingerboards
Tech Deck The Berrics Skate Park	Miniature skatepark playset compatible with Tech Decks	Amazon - Tech Deck Berrics Set
Tech Deck Sky Brown Olympic Games Skatepark	Miniature skatepark themed after Olympic skater Sky Brown	Amazon - Tech Deck Sky Brown Set
Baggy Jeans (H&M or Urban Outfitters, W28 L30)	Loose-fit men's jeans in a specified waist and length	H&M - Men's Baggy Jeans or Urban Outfitters - Men's Baggy Jeans
New Balance 2002R (Steel with Lead and Orca, Size 9)	Men's New Balance 2002R running/lifestyle shoes	New Balance 2002R on NewBalance.com
Skis	A pair of downhill skis	REI - Downhill Skis





Help turn these notes into a contact list

Can you add LinkedIn profiles for each person?



[Company Name]

(Street Address) (City, ST ZIP)

Phone: (000) 000-0000 Fax: (000) 000-0000 Website:

PURCHASE ORDER

9/29/2015 [123456]

VENDOR

[Company Name] (Contact or Department) [Street Address] (City, ST ZIP) Phone: (000) 000-0000 Fax: (000) 000-0000

ITEM#	DESCRIPTION
23423423]	Product XYZ
45645645]	ProductABC
Comments or Spe-	elal losterettana
Thank you for your	
,,	
	If you have any questions abo

		REEN LINE	BILL OF LADING	
	PART	BLE7	A former to Legislation of the Parket State of	
F.C	PART -	NP .	turn Of the stating Agent	
	SAME AS COMMISSIONS		the form and deathy of larger the formers and allow only. If the fields their possible new are adjusted.	
	60 Vancage by 80 Vancage by	minut with	attraction of the series	
4	I L LAKIMA 000'S	SHAHBHAI, CHCNA		
	CO. LINGTON CARCO STORE FLANOR LATECTORS ST. Line, WHICH AND STREET, ST. STRE	12/10/20/20/20/20/20/20/20/20/20/20/20/20/20	English and Authorities Prints of the Control of th	
>0	Dis Minari a Gendas Ramo		ON BOARD	
-	FOLIFO. WY SEE AN	ee co made ectivities L'Illie con	STREET, STREET	

stratus





EDUCATION

MEMBERSHIP

NEWS

SAFETY

JOIN SMACNA CALENDAR

STARCH SMACHAGREATERCHICAGO DRG .

SMACNA CONTRACTORS

Home / Membership / Contractors / All Contractors

ALL CONTRACTORS

AM A B C D E F B H I J K L M N O P O R S T U V W X Y Z

ADLER ROOFING & SHEET METAL, INC.

779 Jayce Rd., Joliet, IL, 60436-1815 (Map) (015) 773-1200

into@adlerrooting.com www.adlerroofing.com

Christopher Adler

Architectural • Custom Fabrication

ADMIRAL HEATING & VENTILATING, INC.

4150 Litt Dr., Hillside, IL, 60162 (Map)

tcoonan@admiralheating.com

www.admiralheating.com

Tom Coonan

(700) 544-3100

Service • Custom Fabrication • HVAC • Testing Balancing

ADVANCE MECHANICAL SYSTEMS, INC.

425 E. Algonquin Rd., Arlington Heights, IL, 60005 (Map) (047) 593-2510

dweiner@advmech.com

www.advmech.com

David Weiner

Service • Residential • HVAC

AERO PERFORMANCE GROUP

11045 Gage Ave., Franklin Park, IL, 60131 (Map) (847) 288-3200

nick.muscolino@aeropg.com

aeropq.com

Nicholas Muscolino

HVMC . Service . Testing Relancing

All Contractors

Architectural

> HWAC

Costom Fabrication

ADLER > Industrial

Manufacturing

Residential

> Service

> Kitchen

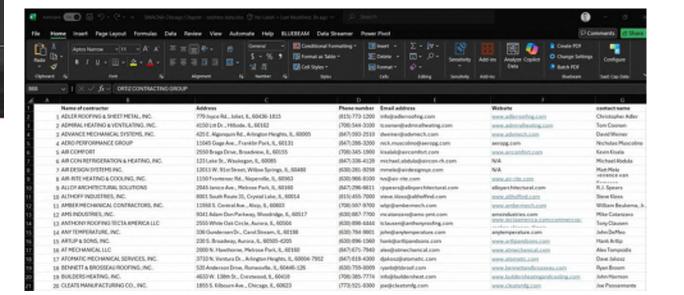
Siding Decking

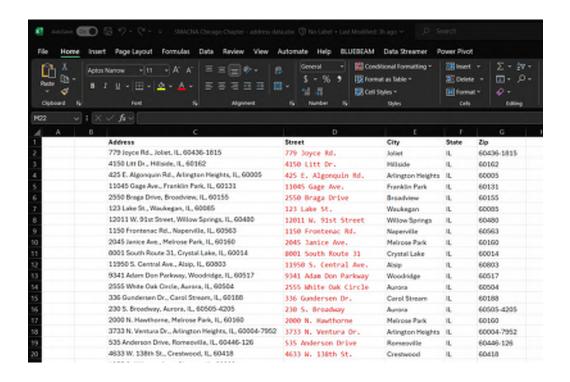
> Testing Balancing



Admiral.







SMACNA Chicago Chapterxisx - 3D Maps

? E _ 5 X



Gemini Advanced -

2.0 Flash Thinking Experimental with apps



Gemini Advanced

2.0 Flash

For everyday tasks, plus more features



2.0 Flash Thinking Experimental

Best for multi-step reasoning



2.0 Flash Thinking Experimental with apps





2.0 Pro Experimental

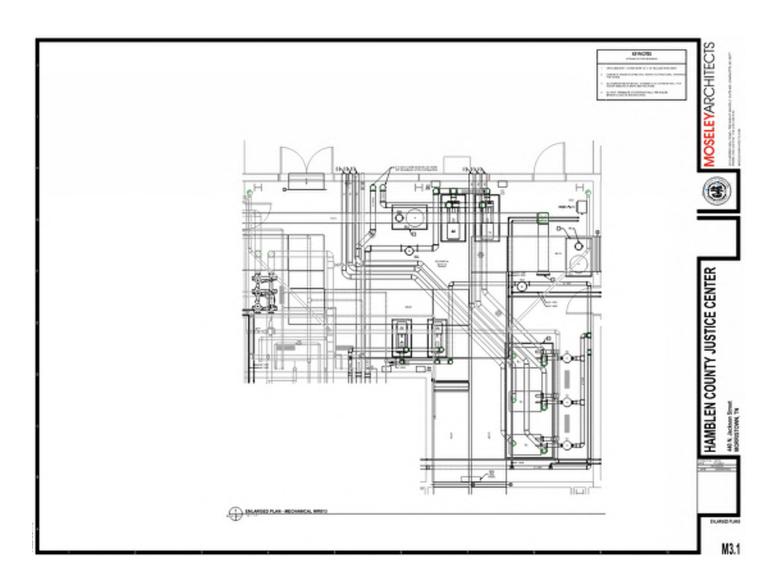
Best for complex tasks



1.5 Pro with Deep Research

Get in-depth answers

Limitations of off the shelf



Artificial Intelligence Applications

- Conversational
- Generative
- Predictive Analytics
- Prescriptive Analytics
- Reinforcement Learning

- Computer Vision
- Natural Language Processing
- Robotic Process Automation
- Cognitive Computing
- Sentiment Analysis



What Can You Do Right Now?

- Project Planning
- Design Optimization
- Predictive Maintenance
- Safety Monitoring
- Resource Allocation
- Automated Manufacturing
- Quality Control

- Supply Chain Management
- Estimating
- Environment Impact Analysis
- Data Integration and Analysis
- Inventory Management
- Programming
- Invoice and Contract Assessment





AI WRAP UP





What Is Next?



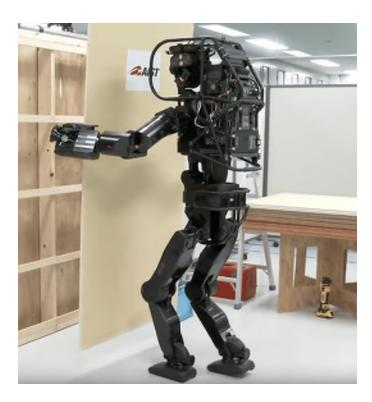
NVIDIA CEOTALKS Robots











1. Agentic Al

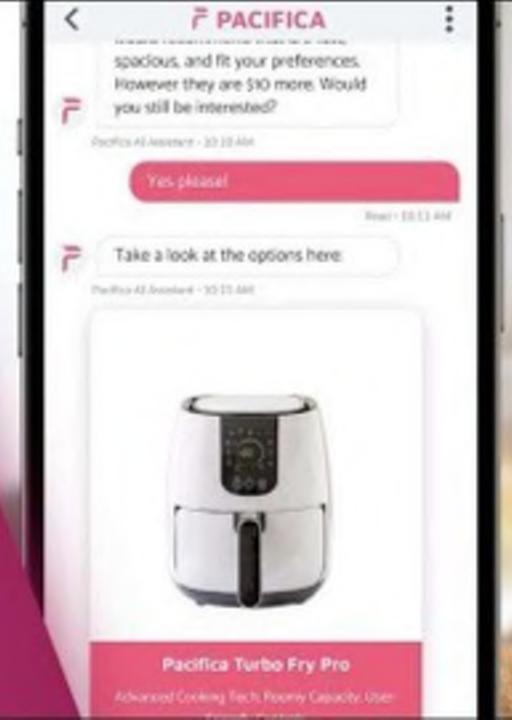
2. Self Driving Cars

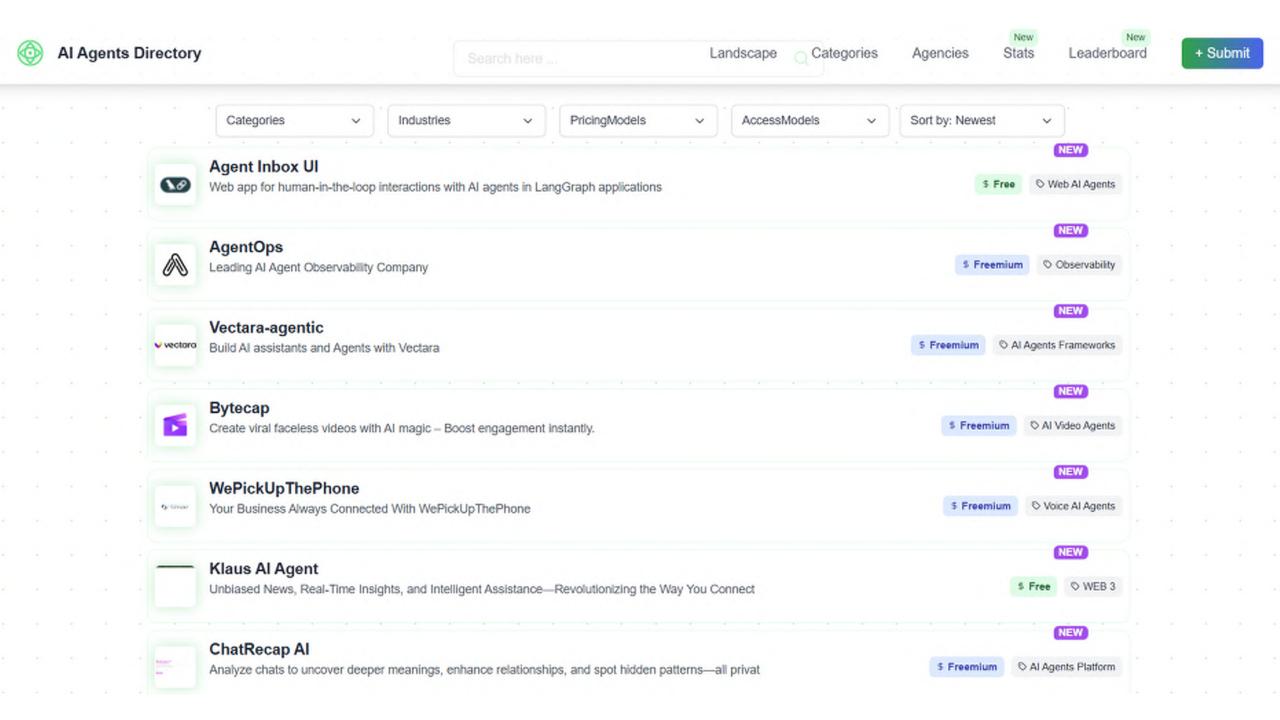
3. Humanoid



Service Cloud *

Intuitive Customer Care with Einstein Service Agent





Agents in Construction

- Service Agent
 - Front Line for Service Department
- Project Engineer
 - Summarize new addendums and RFIs and notify the project team on impacts
- Project Billing, AP/AR
 - Send personalized payment request emails every Monday for outstanding bills



ChatGPT Tasks Demo

Making roads safer for all, today

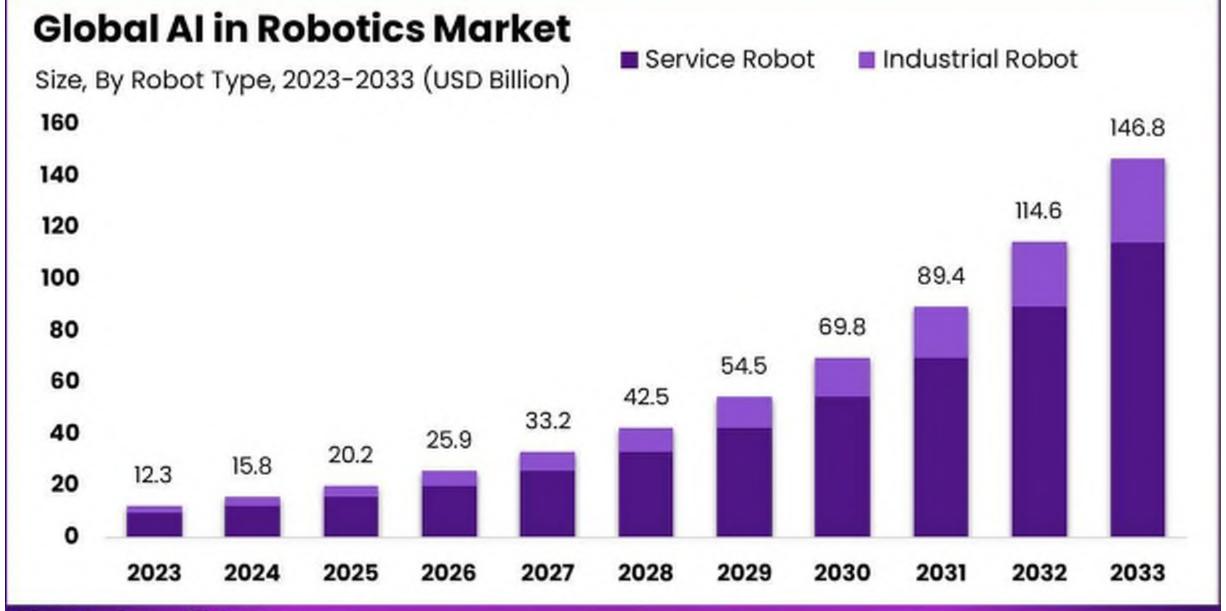


In our first 22 million miles:









The Market will Grow At the CAGR of: 28.12%

The Forecasted Market Size for 2033 in USD:

\$146.8 B ഡ





Help & FAQs United States (USD \$) v





y 0

Home

Professional

Education & Industry

Humanoid Robot

Hot Sale, Ready To Ship, Learn More

Accessories

Contact

Disclaimer



Home > Unitree Go2



Unitree Go2

\$2,800.00 USD

- Order now and ship within 1 months
- Shipping costs \$399 per unit, Remote Countries \$499-\$1000
- \$ Not include customs duties, Please comply with local customs laws pay customs duties and clear the goods
- Contact sales to get Go2 Edu price

Version

Go2 Pro (without controller)

Go2 Pro (with controller)

Go2 Air (without controller)

Go2 Air (with controller)

Quantity





Chat with us 8







AI Data Policy

- AI Audit
- Settings/Procedures
- Appropriate Uses of AI
- Conditional Uses
- Inappropriate Uses



AI Data Policy

- AI Audit
- Settings/Procedures
- Appropriate Uses of AI
- Conditional Uses
- Inappropriate Uses





AI Audit

- What people are using
- How they are using it
- Not to shut them down, but see if there are creative use cases
- Hackathons





Settings and Procedures

- Default Settings Often Do NOT protect data.
- Paid vs Unpaid Versions
- Aggregating Licenses for Discounts
- Review/Editing
- Archiving/Deleting



Appropriate Uses

- Summarizing Meeting Transcripts/Minutes
- Generating Comms Content
- Generating RFI's
- Submittal Review
- Document Review



Conditional Uses

- Project Financial Summaries
- Contract Analysis
- Project Bots



Inappropriate Uses

- Confidential Information
- Unregulated Automation
- Security Sensitive Materials







The End

