



Understanding “How to Operate a Service Business Inside a Mechanical Business”

Kane Armistead, Chris Carter, Al May,
Michael Potts, Brian Hughes

WEDNESDAY, MARCH 20, 2024

9:15AM – 10:45AM

Please let us know what you thought of this session



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Understanding – How to Operate a Plumbing Service Business Inside a Mechanical Construction Business



Chris Carter



Kane Armistead



Michael Potts



Alan May



Brian Hughes

Discussion topics will include:

- The difference between service and construction
- How these two elements of the business address labor needs, gross profit and burden costs
- Service could be a recession-proof focus for a construction company
- How successful service businesses function in a construction minded world
- The difference between a service and construction customer



MCAA appreciates you taking a small survey
with this QR Code.



For any additional questions:
Teresa Pezzi, tpezzi@mcaa.org
Thank you!