



Building a Solid Foundation Through SOP's

Andy Hosler, Michael Potts, Jason
Strickle, Alan Milby

WEDNESDAY, MARCH 20, 2024

11:00AM – 12:30PM

Please let us know what you thought of this session



SEMINAR HANDOUTS SPONSORED BY:



Building a Solid Foundation Through SOP's



Alan Milby



Andy Hosler



Michael Potts



Jason Strickle

Introductions – Jason Strickle

Company Profile

- Established in 1884 – 100% Employee Owned
- Locations –
 - New York... Albany, Buffalo, Rochester, Syracuse
 - Ohio... Columbus
 - Vermont... Burlington
- Self Performed Work:
 - HVAC and Plumbing Piping
 - High Purity and Process Piping
 - Sheetmetal (Fabrication & Installation)
- Average Employees – 1,000 +/-
- Average Annual Mhrs – 2 million +/-



Company Focus

- Safety
- Meaningful Relationships
- Deliver industry leading experiences
- Power of our People
- Public and Private Work
- Small to Mid-Major Markets
- Good Labor and Industry Relations
- Community Engagement

INTRODUCTION – ANDY HOSLER



**Performance
Mechanical, Inc.**



Company Profile

- Established in 1985
- Acquired by EMCOR group 2007, Joined EMCOR Industrial Services (EIS) Jan. 2019
- Office & shop fab facilities
 - Pittsburg, CA (Headquarters)
 - Huntington Beach, CA
 - Sacramento, CA
- Revenue \$135 mm / Avg annual hrs 900,000 +/-
- Direct Hire: Pipefitters, Millwrights, Ironworkers, Boilermakers, Carpenters & Laborers

Company Focus

- Zero injury mind set
- Perform projects up to \$100 million
- Industrial construction, plant maintenance and facilities services
- Process piping, fabrication/installation, equipment installation, maintenance and repair, steel erection and civil construction
- Laser scanning, pipe design and modeling
- Code Stamp Holder – ASME: PP, S and NBIC: R
- Boiler installation and repair
- HVAC Hydronic Piping Systems



COMPANY PROFILE



29 locations in the western United States

PIPING METRICS:

- 171,411 Weld Inches
- 57,371 Groove Inches

LABOR METRICS:

- Hydronics - 2.3 Million Hours
- Virtual Construction (CAD) - 271,000 Hours
- Other (Subsidiaries, etc.) - 438,478 Hours

FOCUS:

ELEVATE OUR PEOPLE, OUR PRODUCTION AND OUR OFFERINGS

CORE VALUES:

COMMITMENT, INTEGRITY, AUTHENTICITY, INNOVATION, INITIATIVE, COLLABORATION

**SAFETY
AS A
CORE
VALUE**

**EMR
0.85**

Founded	1934
ACCO Work Force (Average)	4,345
Fleet Vehicles	1,415
Employee Ownership (ESOP)	100%
Facility Service Customer Base	9,290
Buildings Serviced	19,926
Construction Projects Booked	4,394
Revenue as of 9/30/23	\$1.989 B



Standard Operating Procedures...

What?

Why?

When?

How?



MCAA appreciates you taking a small survey
with this QR Code.



Thank you!